



MEMBER OF:



WE CREATE. WE CARE. WE CAN.  
**WE MAKE IT WORK.**



ENGINEERING  
AND SERVICES

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## CENTENNIAL CAPABILITIES

**CENTENNIAL IS A NATIONAL LEADER IN  
FACILITIES RENOVATION, NEW CONSTRUCTION,  
MAINTENANCE AND EMERGENCY RESPONSE.**

### THE CENTENNIAL DIFFERENCE

Highly adept in customizing construction solutions and delivery methods to provide superior service and results, Centennial is relied upon by clients in a number of market sectors, including:

- Aerospace
- Data / Information Technology
- Defense
- Education (schools, colleges and universities)
- Financial Services
- Government (federal, state, and local)
- Healthcare
- Hospitality and Entertainment
- Industrial
- Laboratory and Research
- Office
- Retail
- Transportation

With more than 30 offices across the U.S., Centennial has the unique ability to serve clients of regional and national scope with the benefit of in-depth local market knowledge.





### HearUSA

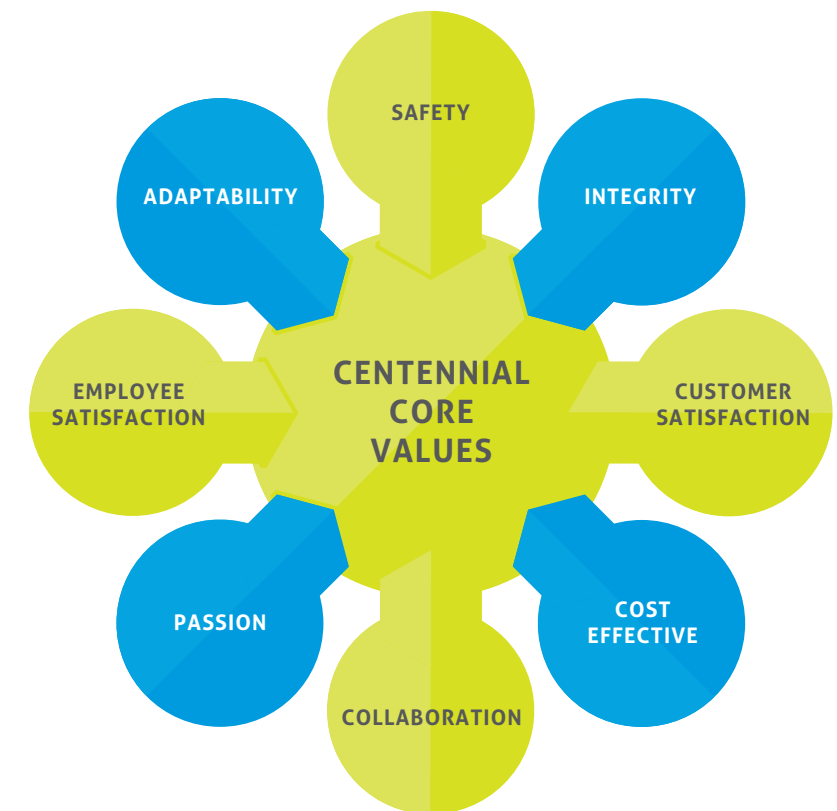


Emblematic of its turnkey partnering talents is Centennial's standing as facilities agent for HearUSA Hearing Centers. Since 2012, Centennial has orchestrated the brand-consistent launch of more than 70 HearUSA centers across the United States – performing preconstruction and constructability analysis, permitting and total build-out.

### CORE VALUES: GUIDING OUR TEAM

Each of Centennial's 30-plus offices across the nation is staffed by a team of experienced construction professionals who share a common goal: to keep promises, honor commitments and exceed client expectations. This team's daily actions forge strong, long-term client partnerships.

Centennial team members are empowered to do whatever it takes to meet client needs within the framework of Centennial's core values. This guides employees in the daily provision of high quality, responsive construction and facility services. Centennial's culture stimulates creative solutions and dedicated performance by all team members to achieve client goals.



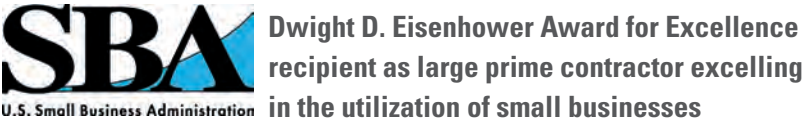


CENTENNIAL’S COMMITMENT: PARTICIPATION BY  
SMALL AND DISADVANTAGED SUBCONTRACTORS

Centennial’s business model seeks to ensure that local, small, women-owned, minority-owned, disabled veteran-owned and disadvantaged subcontractors and suppliers receive fair and equal opportunities to win contracts. In recent years, Centennial has subcontracted more than 80 percent of its work to these firms, creating new opportunities to participate in local contracts.

Centennial views its subcontractors as partners. If its subcontractors are successful, Centennial is successful. To that end, Centennial is proactive in helping small, minority, disabled veteran-owned and disadvantaged businesses perform to its high standards through mentoring, training programs and effective project management oversight.

Centennial’s commitment to small businesses has earned it the Dwight D. Eisenhower Award for Excellence and the Award of Distinction from the U.S. Small Business Administration.



CUSTOMER SATISFACTION:  
OUR MEASURE OF SUCCESS

Customer satisfaction is the measure of Centennial’s success.

Two times a year, Centennial surveys the end users of all newly completed projects, seeking to gauge satisfaction with its team’s performance. The surveys are scaled 0 to 4.0, with 4.0 as the highest rating. Centennial’s most recent firm-wide score for customer satisfaction: 3.73.



Centennial’s goal is to be an extension of each client’s facilities support team by providing flexible turnkey solutions that fully integrate with client operations, logistics, budgets and schedules. We believe that client-focused partnering is the foundation for project performance success.

With each client’s goals always in focus, Centennial consistently works to serve as a valued partner by solving problems, collaborating on solutions and performing at the highest levels with the utmost commitment. This approach generates working relationships that operate at the speed of trust.

EXPERIENCE

Centennial has collaborated on construction solutions with government, public and private entities, building or renovating more than 500 million square feet of space over a span of more than 20 years. In doing so, Centennial has successfully executed more than 25,000 projects valued in excess of \$2.5 billion. Particularly adept with small- to mid-sized projects, Centennial’s individual projects have ranged from \$5,000 to \$32 million.

As a national contractor with local expertise, Centennial is uniquely capable of supplying the experienced, specialized construction talent needed to successfully execute diverse projects and effectively team with clients’ in-house facility management teams. Centennial’s expertise is often tapped to assist client staff with budget development and management, value engineering, schedule refinement and subcontractor procurement for multiple simultaneous projects under construction management or design-build delivery frameworks.

Assignments represent a wide range of possibilities – from simple mechanical repairs and emergency response to complex renovations, demanding turnkey projects and new construction from the ground up. Facility types in which Centennial has proven experience include:

- |  |                                  |
|--|----------------------------------|
| • Airports / Runways                   | • K-12 School Facilities         |
| • Catering and Food Service Facilities | • Medical Clinics / Offices      |
| • Colleges and Universities            | • Museums and Libraries          |
| • Conference Centers                   | • Offices / Administrative Space |
| • Green / Sustainable Projects         | • Parks and Park Facilities      |
| • Historic Restorations                | • Prisons / Jails / Courtrooms   |
| • Hospitals                            | • Rail and Transit Facilities    |
| • Hotels and Lodges                    | • Recreational Facilities        |
| • Housing and Residential Facilities   | • Restaurants                    |
| • Industrial Facilities                | • Retail Spaces                  |
|  | • Water and Wastewater Treatment |





### The World Bank



Under three consecutive contracts, Centennial modified tenant suites for The World Bank in 21 buildings spanning 4.7 million square feet in downtown Washington, D.C. In addition to traditional interior tenant finish work, Centennial sourced and managed multiple specialty repair, maintenance and inspection providers for this sophisticated client.

### SUSTAINABILITY

Sustainability is one of Centennial's key drivers – with environmental stewardship standing at the forefront of every project. Overall, better than 20 percent of Centennial's nationwide professional staff is LEED-certified, with new certifications always in process. More than 50 Leadership in Energy and Environmental Design (LEED®) associates plus eight Certified Energy Managers are currently on staff. In addition, Centennial's Green Council convenes regularly to evaluate and implement cost-effective sustainable technologies.

Centennial collaborates with clients to reduce natural resources use, improve energy efficiency and ensure that recommended solutions make economic sense. Centennial's proprietary LEED project analysis tools help clients comprehensively apply the U.S. Green Building Council's (USGBC) LEED Green Building Rating System.

The ever-growing number of certified LEED and green projects in which Centennial has played a prominent role include construction of the world's first railroad bridge made of recycled plastic, a net-zero dental facility, pervious concrete parking lots and LED lighting system retrofits.

### SELECTING SUPERIOR SUBCONTRACTORS

To ensure that every project team is of the highest caliber, Centennial maintains a database of more than 8,000 performance-tested subcontractors nationwide. It thoroughly evaluates experience, resources, capabilities and past performance, then selects only those subcontractors that meet its strict qualification criteria. It is a list that grows daily.

Centennial qualifies subcontractors for a project based on each candidate's track record for responsiveness, quality, proven proficiency on similar projects, work backlog, and safety program and record. Contracts are awarded based on this thorough evaluation and "best value" analysis.







### Defense Commissary Agency



Centennial has performed an array of new construction, remodel, maintenance, repair, alteration and specialty services of varying complexity for the Defense Commissary Agency, which makes its headquarters at Fort Lee, Virginia. The value of work performed over a 14-year span at Fort Lee by Centennial exceeds \$135 million.

The challenge of client imperatives also has helped Centennial become highly proficient at working under a wide variety of scenarios:

- Managing projects located at multiple facilities scattered across large geographic areas
- Leading and participating in formal quality and safety programs
- Working in occupied and secure facilities
- Expediting complex, critical path schedules
- Applying sustainable practices
- Participating in both formal and informal partnering programs, including mentoring
- Developing joint scopes
- Supporting, hiring and managing local small and disadvantaged businesses
- Advancing green initiatives
- Responding to emergency situations

### VALUE ENGINEERING & DESIGN-BUILD EXPERTISE

Centennial provides value engineering services on most projects as it helps clients apply its extensive field construction and facility management experience to stretching construction budgets without compromising quality. Centennial teams with owners, designers, subcontractors and suppliers to partner as early as possible in the planning process to identify viable value engineering options. In every instance, Centennial makes technical competence, open dialogue and collaborative teamwork central to its approach.

Centennial's design-build expertise enhances client access to informed consideration of options and decision-making on changes and modifications that deliver high quality results within budget and on schedule. This service dimension enables fast-track completions when occupancy and start-up deadlines must be met within tight time frames.







### Culture of Safety

No accomplishment trumps having all team members return home safely every night, whether employed by Centennial or by others. Centennial invests heavily to foster a culture of safety. Every operations staff member is OSHA-30 certified. Regular safety fairs are conducted at all Centennial offices. Project-specific safety training protects the safety of owner and subcontractor personnel.



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Centennial focuses on helping clients control both initial and life-cycle investments that enhance facility reliability and reduce ongoing building management costs.

As part of the Bilfinger Engineering and Services Group, Centennial clients gain access to additional specialized expertise as it is needed – whether cost-optimized energy management systems, bundled services that meet highly customized needs or other unique capabilities.

### SAFETY: WALKING OUR TALK

Centennial goes to great lengths to promote a culture of safety. All Centennial construction professionals are OSHA-30 certified and complete at least 100 hours of additional safety training each year.

Centennial project managers develop a site-specific safety plan for every project awarded. Within each plan, Centennial analyzes every phase of work at a given jobsite to pinpoint hazards and identify preventive actions to guard worker and occupant safety. Centennial also takes the lead in daily jobsite safety training and monitoring of all personnel – including subcontractor employees – in accordance with the project's safety program and the client's safety requirements. Centennial recognition and reward programs further inspire and incentivize daily action toward meeting uncompromised safety standards.

Centennial's Experience Modification Rating ranks among the top 5% of all U.S. construction companies and its safety program is regularly recognized by industry organizations as among the nation's best. Most recently, Centennial earned the Gold Safety Training and Evaluation Process (STEP) Award from the Associated Builders and Contractors.

Every day ... with every employee ... at every jobsite, Centennial raises the safety bar.

