

## ADAPTIVE, PERFORMANCE-BASED APPROACH

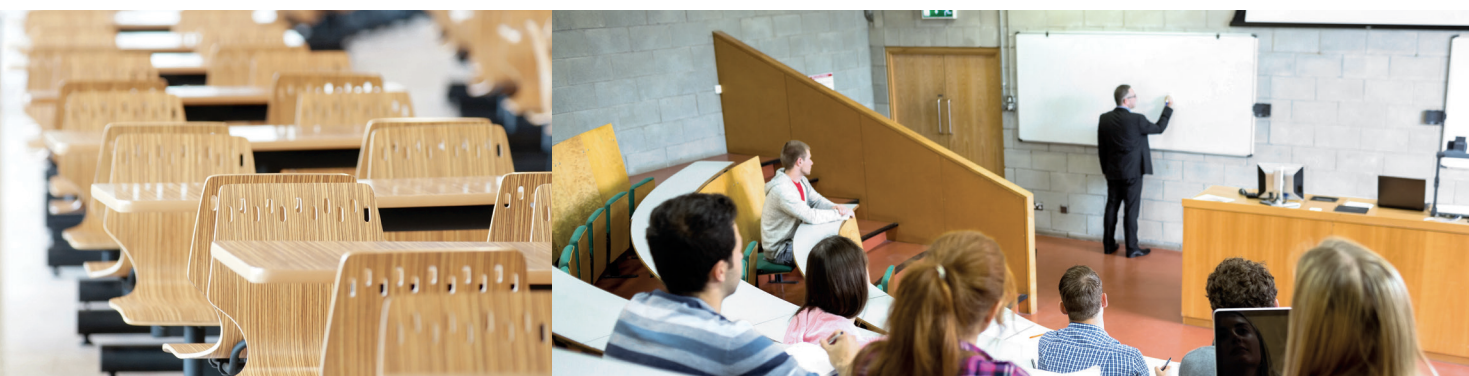
Centennial is a leader in performance-based construction services for college and university campuses nationwide – using alternate delivery models that **put clients in the driver's seat**. Applying Centennial's wide-ranging construction expertise involving all trades and disciplines, we team with campus facility managers to **function seamlessly in tandem with campus facility staff** – in many cases with on-site service models guaranteeing 24/7 availability.

In completing thousands of projects within multi-year programs for educational institutions, we have honed our systems, processes and attitudes to maximize value for every dollar invested. We have cultivated a national network of more than 3,500 active, locally sourced subcontractors, many of which are small disadvantaged businesses. This approach enables our **competitive delivery of extremely responsive service and on-time completion** with superior quality, safety and security.

Our proficiency in preconstruction planning, particularly in the context of intimate familiarity with your facilities, equips us to solve problems well before they occur. Multi-project clients can expect Centennial to excel at:

- Listening to client needs and concerns throughout project delivery
- Planning effective solutions through preconstruction services
- Modeling costs and developing reliable budgets
- Comprehensive value engineering of costs, schedules, materials and more
- Assessing, addressing and mitigating risks
- Prequalifying vendors and expediting project procurement
- Identifying emerging trends and planning for future needs through program management

Centennial's collaborative approach gives each client the full value of our extensive experience – helping campuses adjust to changing facility demands, emerging technologies, security needs and environmentally-attuned enhancements.





## CENTENNIAL'S COMPELLING VALUE EQUATION

Clients with outdated campus buildings, underutilized facilities and backlogged maintenance projects benefit immensely from our wide-ranging experience in anticipating needs and offering solutions that consider future demands. We specialize in preplanning and managing projects with multiple details and disciplines. By contracting these needs to Centennial as an experienced single-source partner, our clients strengthen their entire facility team and tap the optimal delivery method.

Centennial excels at applying our astute performance-centric approach and **fast-track scheduling** to:

- Job Order Contracting (JOC)
- Construction Management (CM)
- Design-Build
- On-Call Construction, Engineering and Services
- Facility Management

Our services **streamline administration, speed delivery, control costs and heighten accountability** – with **full transparency** – for managing campus facility upgrade and expansion programs ranging from thousands to millions of dollars, including:

- Renovations
- Infrastructure Improvements
- Sustainable Initiatives (Green and LEED)
- Scheduled Maintenance
- New Construction
- Emergency Repairs

**This focus on maximizing clients' buying power** facilitates decision-making that yields both short-term value and long-term gains. Our aptitude with staging and completing construction easily accommodates academic schedules, influxes of campus visitors, safety and security protocols, and other factors unique to each campus. Our commitment to serving and advising our clients comprehensively optimizes the lifecycle of college and university campuses as we focus on **safety, value and sustainability**.

WE CREATE. WE CARE. WE CAN.  
**WE MAKE IT WORK.**





## BUILDING PARTNERSHIPS THAT WORK

The singular goal of the Centennial team is to **keep our promises and honor our commitments** in order to exceed client expectations and **build strong partnerships, strengthened over time**. With experienced personnel, deployed in more than 30 offices across the nation, our construction professionals are highly skilled as dedicated client advocates.

Centennial's proven client-focused approach produces significant time savings, reduces capital at risk and **simplifies solutions to complex demands** – creating a competitive advantage for educational institutions in an era of constricted budgets and ever-expanding technology. We respond rapidly and deliver effective solutions for a wide range of facility challenges. We aggressively foster communication by fully **exploring and discovering both spoken and unspoken needs**.

This **disciplined approach provides flexibility** while meeting the demands of **compressed timeframes**, optimal campus security, access challenges, fast-changing needs and tight budgets. With a **specialization in planning and managing multiple projects** to minimize disruption, maximize safety and accelerate completion, Centennial's expertise and state-of-the-art project delivery systems have **proven to be valuable alternatives** to the traditional design, bid and build process in campus settings.







## ALIGNMENT FOR YOUR SUCCESS

We are honored to be considered for your campus facility needs and welcome the opportunity to discuss **how we may serve you**. We pledge to work daily to earn credibility on every project you entrust to us and strive constantly to perform with the **utmost commitment to your success**, working always in your institution's best interest.

You can count on us to value, respect and appreciate the scope and depth of your team's strengths and to clearly assess and communicate where we can add best value to benefit your facility plans and programs. The mutual trust we build inspires us to deliver our best – advising you and carrying out your goals as if they were our own. We believe you will experience Centennial as a team that **consistently meets the full promise of performance and successfully anticipates your current and future needs**.

Our flexibility in adapting to your specific campus requirements cultivates a spirit of collaboration that adds value to every interaction. In the context of our core values, **our performance-based models** are clearly aimed at delivering exceptional results. Our state-of-the-art solutions keep safety and security paramount and contribute to your optimal design and construction delivery. We look forward to serving as **a highly valued member of your campus team**.

## CENTENNIAL CORE VALUES

Centennial team members are empowered to provide high quality, responsive construction and facility operations services within the framework of our core values.

